

## **Historic, Archive Document**

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JULY 14 1928

# PEONIES ONLY

New and Standard Varieties Offered  
To You At Attractive Prices



Use Harmel Peonies  
For Filling Orders  
For Lining Out  
For Growing Cut-Flowers

Wholesale Price List  
FALL - - 1928

## HARMEL PEONY COMPANY

ESTABLISHED 1911

WHOLESALE GROWERS PEONIES EXCLUSIVELY

BERLIN, MARYLAND

# Please Read Before Ordering



**SMALL ORDERS:** Our prices are very low and at such prices, we cannot fill orders for less than twenty-five of one variety of the lower priced sorts, or five of one variety of the higher priced sorts, except as otherwise quoted.

**SIZE OF ROOTS:** Our prices are based on liberal, well balanced, three to five eye divisions, cut from three year roots and which should not be confused with divisions cut from old commercial cut-flower clumps that may have lost much of their vitality. The three to five eye divisions, through years of thorough testing, have proven to be the most satisfactory and economical size to buy and we recommend them to our customers.

**GIVE US SHIPPING INSTRUCTIONS:** When ordering, please give full shipping address when different from postoffice, and state whether you desire shipment via express or freight.

**WHEN WE SHIP:** We begin shipping as soon after September first as conditions will permit, and we continue shipping throughout the months of September, October and November, all of which months are equally suitable for successful planting of Peonies. Our Peonies are packed in tight, paper-lined boxes with old, damp sawdust and will carry to destination and keep in good condition for an indefinite period when stored in a cold, dry place.

**TERMS:** Cash with order, less three per cent from individuals or companies not satisfactorily rated. Otherwise, two per cent ten days, net thirty days. Special terms by agreement. All quotations subject to stock being unsold upon receipt of order. All contracts and agreements are made subject to flood, drouth, fire, frost, crop failure or other causes beyond our control. Prices are f. o. b. Berlin, Maryland.

**NON-WARRANTY:** We give no warranty expressed or implied, the purchaser assuming all risk and responsibility of transportation, planting, growth, life of stock or any other matter on any stock we sell. We exercise the greatest care to keep our plants true to name and are willing at any time to replace from our own stock, on proper proof, all stock that may prove otherwise, or refund the amount paid, but it is mutually agreed that we shall not at any time be liable for a greater amount than the original cost.

**COMPLAINTS:** Complaints covering packing, quality or count must be made to us within five days after receipt of stock.

HARMEL PEONY COMPANY.

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PLACE ORDERS EARLY: We do not substitute unless instructed by customer to do so. Money promptly returned for any varieties we are sold out of.

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## PEONIES LEAD

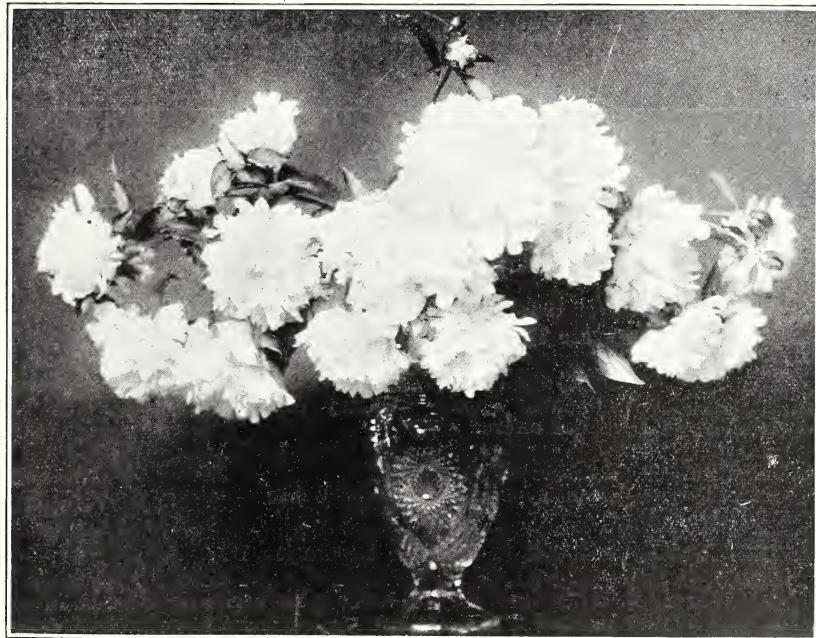
With many lines of nursery stock in slow demand, Peonies, during the entire season of 1927, were in constant and heavy demand, in fact, the supply of many of the more popular varieties was exhausted before the season had hardly begun. Many growers are now complaining that they "sold short" on several kinds of which they will not again have sufficient to offer for three years. Orders have come from all sections where Peonies are known, and not only from the small buyers, but from those who are planting acres of the commercial cut-flower varieties.

The demand, through the florists, for cut-flowers, increases amazingly each year, indicating that the general public is more and more becoming convinced that the Peony stands supreme as the cut-flower of its season, and with millions of people in our country who do not yet know the beauty and satisfaction of the modern Peony, this demand will be sure to continue to increase for many years to come.

**"THE LIBERAL SIZE AND FINE QUALITY OF OUR  
WELL BALANCED DIVISIONS, WILL PLEASE YOU."**

We are most fortunate, in the fact that we can offer this season, to our trade, a reasonable supply of high grade Peonies, grown under our personal supervision, on our own eighty acre farm, purchased and maintained solely for the production of fine Peonies on a large scale.

We sell large orders each year to some of the heaviest buyers of Peonies and we feel that our Peonies will also please you.



LARGE ORDERS: Please submit your "want list." On certain items, in quantity, it is often possible for us to quote lower than printed prices.

# PEONIES ONLY

*The World's Finest Varieties*

GROWN BY

HARMEL PEONY COMPANY  
BERLIN, :- MARYLAND

PROFITABLE CUT-FLOWER and other commercial kinds which are especially popular and useful, and which can be offered at a low price, are "underscored" as FESTIVA MAXIMA. While all do not carry the highest ratings (too many ratings are established purely or mostly by judging the individual flower, and performance is lost sight of) most of them are cut-flower market varieties which have withstood the acid test of commercial growing, where none but the most reliable and prolific bloomers are tolerated. Such varieties, we endeavor to produce in quantity, in order to fill the larger orders of 1,000, 5,000 and 10,000 or more.

## General List

All priced to interest the large buyer.

			1 to 4	5 to 24	25 to 100	Divi- sions	
•ADELAIDE E. HOLLIS	7.7 (Hollis 1907)				\$1.50	\$1.25	each
Midseason	Crown Type	Rose White					
(Number of Divisions offered - 30)							
•A. P. SAUNDERS	8.6 (Thurlow 1919)				\$5.00		each
Late	Rose Type	Flesh White					
(Number of Divisions offered - 2)							
AURORE	8.0 (Dessert 1904)					.30	each
Late	Semi-rose Type	Lilac White					
•AVIATEUR REYMOND	8.0 (Dessert 1915)				1.00	.90	each
Midseason	Semi-double Type	Cherry Red					
(Number of Divisions offered - 35)							
BAYADERE	8.5 (Lemoine 1910)				2.00	1.90	1.75 each
Midseason	Rose Type	Cream White					

\* EARLY: Usually in bloom in time for Decoration Day.

\* BARGAINS: Only small lots left in field we wish to clean up, therefore we offer discount of ten per cent to purchaser who takes all offered of any variety or varieties marked "•".

# HARMEL PEONY CO., BERLIN, MARYLAND

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**PLACE ORDERS EARLY:** We do not substitute unless instructed by customer to do so. Money promptly returned for any varieties we are sold out of.

			1 to 4	5 to 24	25 to 100}	Divi- sions each
*BERTRADE	8.6 (Lemoine 1909)	Late Rose Type	Ivory White		1.50	
		(Number of Divisions offered - 5)				
*CAPTAIN CHEAPE	(Kelway)		Pink and Cream	2.00	1.75	1.50 each
		(Number of Divisions offered - 25)				
*CHARLES McKELLIP	7.8 (Brand 1907)	Midseason Crown Type	Rich Crimson		1.00	each
		(Number of Divisions offered - 16)				
COURONNE d' OR	8.1 (Calot 1873)	Late Midseason	Semi-rose Type	Snow White	.20	each
*DAYBREAK	7.7 (Hollis 1910)	Early Semi-double Type	Violet Rose		1.25	each
		(Number of Divisions offered - 20)				
<u>DELICATISSIMA</u>	7.6 (Unknown)	Midseason	Rose Type	Lilac Rose	.20	each
<u>DUCHESSE DE NEMOURS</u>	8.1 (Calot 1856)	Early	Crown Type	White, Sulphur Center	.20	each
*DUCHESS OF BEDFORD	(Kelway)	Bright Pink, Yellow Center, approaching Jap. Type			1.00	each
		(Number of Divisions offered - 6)				
*EDULIS SUPERBA	7.6 (Lemon 1824)	Very Early	Crown Type	Deep Rose Pink	.20	each
EMPRESS EUGENIE	(Kelway)			Bright Rose	1.00	.75 each
ENCHANTRESSE	8.9 (Lemoine 1903)	Very Late	Rose Type	Cream White	2.50	2.25 2.00 each
				One of several outstanding "World's Best Varieties" which we recommend and which we are offering this season at a Real Bargain Price for the benefit of our customers. Orders will be booked as received until our supply is exhausted. Please order early to avoid disappointment.		
*EUGENIE VERDIER	8.6 (Calot 1864)	Early	Semi-rose Type	Shell Pink	.40	each
*EUPHEMIA	8.1 (Terry)	Late	Semi-double Type	Lilac Rose	1.00	each
		(Number of Divisions offered - 5)				

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			1 to 4	5 to 24	25 to 100	Divi- sions 1.25 1.00 each
<b>EVANGELINE</b>	8.2 (Lemoine 1910)					
Midseason	Rose Type	Lilac Pink				
One of the several varieties of merit, of which we now have sufficient stock to enable us to offer same to our customers at a price that will quickly exhaust the supply. Do not delay placing your order at this unusually low price.						
* <b>EVENING GLOW</b>	8.3 (Hollis 1907)					
Late Midseason	Rose Type	Lilac Rose				
(Number of Divisions offered - 6)						
<b>EXQUISITE</b>	8.5 (Kelway 1912)					
Midseason	Semi-double Type	Cherry Rose				
			1.25	1.00	each	
* <b>FARIBAULT</b>	7.8 (Brand 1918)					
Late	Rose Type	Deep Rose				
(Number of Divisions offered - 15)						
<b>FELIX CROUSSE</b>	8.4 (Crousse 1881)					
Midseason	Rose Type	Ruby Red				
Most popular of all red Peonies for Cut-Flower purposes. In many localities south of the Mason and Dixon Line, it is several days earlier and opens much better than the newer variety Karl Rosefield. This variety sold only in assortment with other varieties.			.35	each		
* <b>FESTIVA MAXIMA</b>	9.3 (Miellez 1851)					
Early	Rose Type	White				
			.20	each		
* <b>FRAICHEAUR</b>	8.2 (Lemoine 1914)					
Midseason	Rose Type	Cream White				
(Number of Divisions offered - 25)			2.00	1.50	1.25	each
* <b>GEORGE HOLLIS</b>	7.7 (Hollis 1907)					
Late	Rose Type	Lilac White				
(Number of Divisions offered - 5)			1.50	each		
<b>GEORGIANA SHAYLOR</b>	8.9 (Shaylor 1908)					
Midseason	Rose Type	Flesh Pink				
One of several outstanding "World's Best Varieties" which we recommend and which we are offering this season at a Real Bargain Price for the benefit of our customers. Orders will be booked as received until our supply is exhausted. Please order early to avoid disappointment.			2.50	2.00	1.75	each

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			1 to 4	5 to 24	25 to 100	Divi- sions
*GRACE LOOMIS	9.2 (Saunders 1920)	Late Rose Type		White	10.00	8.00 each
		Number of Divisions offered - 8)				
*GRANDIFLORA	8.8 (Richardson 1883)	Very Late Rose Type		Silvery Pink	1.00	each
		(Number of Divisions offered - 8)				
*HENRY WOODWARD	8.8 (Richardson)	Very Late Rose Type		Silvery Pink	1.00	each
		(Number of Divisions offered - 3)				
ISOLENE	8.3 (Lemoine 1916)	Midseason Flat Bomb Type	White, Center Yellow		2.50 2.25 2.00	each
*JAMES BOYD	8.9 (Thurlow 1919)	Late Rose Type		Flesh Pink	3.75 3.25	each
		(Number of Divisions offered - 8)				
KARL ROSEFIELD	8.8 (Rosefield 1908)	Midseason Semi-rose Type	Velvety Crimson		.75 .60	each
*LADY STRADBROKE	(Kelway 1915)	Rose Pink			2.00 1.50 1.00	each
		(Number of Divisions offered - 30)				
LA ROSIERE	8.3 (Crousse 1888)	Midseason Semi-double Type	Cream White		.40	each
*LAURA DESSERT	8.8 (Dessert 1913)	Early Rose Type	Cream, Center Yellow		3.75 3.25	each
		(Number of Divisions offered - 8)				
L'ECLATANTE	7.7 (Calot 1860)	Midseason Bomb Type	Velvety Crimson		.25	each
*LE CYGNE	9.9 (Lemoine 1907)	Midseason Rose Type	Milk White		6.00 5.00	each
		(Number of Divisions offered - 5)				
LIVINGSTONE	8.1 (Crousse 1879)	Late Rose Type	Rose Pink		.40	each
*LORA DEXHEIMER	8.4 (Brand 1913)	Early Semi-rose Type	Flaming Crimson		1.50	each
		(Number of Divisions offered - 2)				

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			1 to 4	5 to 24	25 to 100	Divisions	
<b>LOVELINESS</b> 8.8 (Hollis 1907)	Late	Rose Type	Hydrangea Pink	1.50	1.00	each	
One of the several varieties of merit, of which we now have sufficient stock to enable us to offer same to our customers at a price that will quickly exhaust the supply. Do not delay placing your order at this unusually low price.							
<b>*MME. AUGUSTE DESSERT</b> 8.6 (Dessert 1899)				.50		each	
Early	Midseason	Semi-rose Type	Flesh Pink				
<b>MME. BUCQUET</b> 7.3 (Dessert 1888)				.30		each	
Midseason		Semi-rose Type	Dark Crimson				
<b>*MME. DE VERNEVILLE</b> 7.9 (Crousse 1885)				.20		each	
Early		Bomb Type	Milk White				
<b>*MME. GAUDICHAU</b> 8.2 (Millet 1902)				2.50	2.40	2.25	each
Midseason		Semi-double Type	Dark Garnet				
(Number of Divisions offered - 40)							
<b>MME. GEISSLER</b> 7.9 (Crousse 1880)				.40		each	
Midseason		Rose Type	Rose Pink				
<b>MME. JULES DESSERT</b> 9.4 (Dessert 1909)				2.50	2.00	1.75	each
Midseason		Rose Type	Blush White				
<b>*MME. LEMOINE</b> 7.7 (Calot 1864)				.75	.60		each
Late		Rose Type	Lilac Rose				
(Number of Divisions offered - 32)							
<b>MARIE JACQUIN</b> 8.3 (Verdier)				.40		each	
Midseason		Semi-double Type	Rose White				
<b>MARY WOODBURY SHAYLOR</b> 9.0 (Shaylor 1916)				5.00	4.50	4.00	each
Midseason		Rose Type	Flesh Pink				
One of several outstanding "World's Best Varieties" which we recommend and which we are offering this season at a Real Bargain Price for the benefit of our customers. Orders will be booked as received until our supply is exhausted. Please order early to avoid disappointment.							
<b>*M. KRELAGE</b> 7.7 (Crousse 1883)				.35		each	
Late	Midseason	Semi-rose Type	Light Red				
(Number of Divisions offered - 40)							

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			1 to 4	5 to 24	25 to 100	Divi- sions .30	each	
° <b>MR. MANNING</b>	7.5 (Kelway 1895-6)	Late Midseason	Semi-double Type	Deep Crimson				
	(Number of Divisions offered - 40)							
° <b>MRS. A. G. RUGGLES</b>	8.3 (Brand 1913)	Late	Semi-double Type	Lilac White	2.00	1.75	each	
	(Number of Divisions offered - 22)							
° <b>NORFOLK</b>	7.6 (Richardson)	Late	Midseason	Flat Rose Type	Rose Pink	.40	each	
	(Number of Divisions offered - 35)							
° <b>PARADISE</b>	8.7 (Hollis 1907)	Early	Midseason	Rose Type	Delicate Pink	3.75	3.25	each
	(Number of Divisions offered - 6)							
<b>PIERRE DUCHARTRE</b>	8.2 (Crousse 1895)	Very Late		Rose Type	Medium Pink	.75	.50	each
<b>PRIMEVERE</b>	8.6 (Lemoine 1907)	Midseason		Bomb Type	Yellow	2.00	1.50	1.25 each
<b>SIR JOHN FRENCH</b>	(Kelway 1915)				Deep Pink	2.50	2.25	2.00 each
° <b>STANDARD BEARER</b>	8.5 (Hollis 1906)	Early		Bomb Type	Pale Pink	2.50	2.25	each
	(Number of Divisions offered - 15)							
<b>TOURANGELLE</b>	9.4 (Dessert 1910)	Late	Midseason	Rose Type	Salmon Flesh	2.00	1.50	1.25 each
	One of several outstanding "World's Best Varieties" which we recommend and which we are offering this season at a Real Bargain Price for the benefit of our customers. Orders will be booked as received until our supply is exhausted. Please order early to avoid disappointment.							
<b>TRI. DE L'EXPO. DE LILLE</b>	7.8 (Calot 1865)					.25	each	
	Midseason		Rose Type		Pale Pink			
<b>VICTOIRE DE LA MARNE</b>	8.2 (Dessert 1915)	Midseason			Dark Crimson	2.50	2.25	2.00 each
° <b>WINNIFRED DOMME</b>	8.3 (Brand 1913)	Early	Midseason	Bomb Type	Bright Crimson	1.25		each
	(Number of Divisions offered - 7)							

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## Peonies To Color

PINK	.15	each
RED	.18	each
WHITE AND FLESH SHADES	.15	each
YELLOW SHADES	.18	each
ASSORTED	.15	each

## Japanese Peonies

	1 to 4	5 to 24	25 to 100	Divi- sions
ATTRACTION 8.2 (Hollis 1906)			.75	.50 each

Midseason Tyrian Rose

One of several varieties of merit, of which we now have sufficient stock to enable us to offer same to our customers at a price that will quickly exhaust the supply. Do not delay placing your order at this unusually low price.

GERALDINE (Kelway)	.75	.50	each
Midseason Carmine Violet			

One of several varieties of merit, of which we now have sufficient stock to enable us to offer same to our customers at a price that will quickly exhaust the supply. Do not delay placing your order at this unusually low price.

•INNOCENCE 8.3 (Hollis 1904)	.75	each
(Number of Divisions offered - 6) Lilac Rose		
•SUNBEAM 8.3 (Hollis 1904)	.75	each
Midseason Rose Pink		
(Number of Divisions offered - 20)		
•WHITE LADY 9.0 (Kelway 1900)	3.50	3.00
White		
(Number of Divisions offered - 15)		

## Single Peonies

•AUSTIN CHAMBERLAIN 7.5 (Kelway 1909)	.50	each
Early Amaranth Red		
(Number of Divisions offered - 25)		
•COUNTESS OF WARWICK (Kelway)	.50	each
Early Lilac White		
(Number of Divisions offered - 18)		
•ETIENNE DESSERT (Dessert)	1.00	each
Cherry Pink		
(Number of Divisions offered - 10)		

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			1 to 4	5 to 24	25 to 100	Divi- sions	
<b>*FLAG OF TRUCE</b> 6.8 (Kelway 1900)	Lilac White				.50		each
(Number of Divisions offered - 22)							
<b>*LA FIANCÉE</b> 8.4 (Dessert 1902)	Pure White				.75	.50	each
Very Early							
(Number of Divisions offered - 40)							
<b>LETITIA</b> (Kelway)						.25	each
Early	Bright Rose						
One of several varieties of merit, of which we now have sufficient stock to enable us to offer same to our customers at a price that will quickly exhaust the supply. Do not delay placing your order at this unusually low price.							
<b>LORD KITCHENER</b> (Kelway)						1.00	.75 each
Very Early	Glossy Brilliant Crimson						
One of several varieties of merit, of which we now have sufficient stock to enable us to offer same to our customers at a price that will quickly exhaust the supply. Do not delay placing your order at this unusually low price.							
<b>*MADELINE GAUTHIER</b> 8.5 (Dessert 1908)	Flesh Pink					1.00	.75 each
(Number of Divisions offered - 28)							
<b>PIOU PIOU</b> (Kelway)	Bright Rose					.40	each
<b>*SILVER CUP</b> (Kelway 1909)	Pure White					.75	.50 each
(Number of Divisions offered - 28)							
<b>STANLEY</b> 7.8 (Kelway 1890)						.25	each
Early Midseason	Dark Crimson						
One of several varieties of merit, of which we now have sufficient stock to enable us to offer same to our customers at a price that will quickly exhaust the supply. Do not delay placing your order at this unusually low price.							
<b>THE MOOR</b> 7.8 (Barr)						.40	each
Very Early	Purplish Garnet						
One of several varieties of merit, of which we now have sufficient stock to enable us to offer same to our customers at a price that will quickly exhaust the supply. Do not delay placing your order at this unusually low price.							
<b>*WHITLEYI MAJOR</b> 8.5	Blush White					.75	each
(Number of Divisions offered - 10)							

#### WITTMANNIANA HYBRID PEONIES

<b>*AVANTE GARDE</b> 8.6 (Lemoine)	Pale Pink	3.00	2.50		each
(Number of Divisions offered - 14)					

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# Satisfied Customers

## Our First Consideration

As many as four hundred and twenty-five varieties of Peonies have been growing in our nurseries at one time but our policy is to reduce the number of varieties rather than to increase them. We are constantly discarding varieties which have proven unworthy of the high standard we wish to maintain and just as constantly trying out new varieties which seem to show promise. Our customers, in buying Peonies from us, may do so with the definite assurance that our list of varieties will constantly improve. "When Better Peonies are Originated, we will Grow Them." For various reasons, however, it will be impossible for us to offer each year all of the varieties we are growing but we hope to always offer a list containing some of the finest new varieties, as well as the commercial kinds.

A few of the lower rated kinds are maintained because of certain characteristics, making such varieties particularly adaptable to producing profitable crops of commercial cut-flowers. A variety to be a success as a commercial cut-flower variety, must be a reliable, every year bloomer and reasonably attractive in bud as well as flower. It must have, at least a fair color, and be an easy and perfect opener. Stems must be reasonably long, and it is desirable that the variety be a good shipper and hold well in storage.



## A Few 1927 Compliments



"Your stock was the best packed and in the best condition of any stock of the kind we have ever received."

Roanoke, Virginia.

—o—

"Peonies were very fine."

Scranton, Pa.

—o—

"The Peonies arrived as promised, and I want to thank you for your attention to this shipment. The eyes are the fattest I ever received, each a guarantee of fine blooms, and your packing unbeatable."

East Moriches, Long Island, N. Y.

—o—

"Goods just arrived and must say the stock is fine."

Kutztown, Pa.

—o—

"Since asking you to trace, shipment has come in and stock looks good."

Clifton, N. Y.

—o—

"The roots as to size and cutting up for planting out, were just fine."

Rosendale, Wisc.

—o—

"The Peonies shipped us some time ago were grand."

Ravenna, Ohio.

—o—

"While I have not opened all the boxes, I can say they are the finest lot of Peonies I have ever received from a wholesale firm. You can look for me to come back for more next fall."

Ripley, N. Y.

—o—

"The ten boxes of Peony Roots arrived in fine condition after two weeks enroute. Thanks for careful packing."

Vincennes, Indiana.

—o—

"I was pleased with the way you filled an order for me last fall and if I need any Peonies this fall, I will remember you."

Perry, Ohio.

**MEMORANDUM**

# **EXCELLENT PROFITS**

....FROM....

## **Commercial Cut-Flower Plantings**

About 3,600 to 5,000 plants required to set an acre.

We often sell from \$1,000 to \$1,500 worth of cut-flowers in one season, from an acre of Peonies. Sometimes, the returns are very much greater. Plant an acre. It should prove to be the most profitable acre you own.

### **Suggestions For Planting**

Peonies should be planted in the fall, and are equally successful when planted at any time from September first until the ground freezes too deep to allow planting. They succeed best in good quality, well drained garden soil, such as would produce a good crop of Irish Potatoes. Do not plant Peonies in very sandy soil—they are not likely to succeed.

Place roots in their natural position, two to four feet apart (for permanent cut-flower planting, rows may be four feet apart, plants three feet apart in the row, or  $3\frac{1}{2}$  x  $3\frac{1}{2}$  feet will be preferred by some) with new eyes two inches below the surface of the ground. Many growers plant as close as  $3 \times 3$  feet.

An application of pure raw ground bone (bone meal) thoroughly mixed with the soil will supply sufficient plant food for a year or two. A top dressing of hardwood ashes would assist in quick root development.

Soil should be well prepared by plowing or spading and cultivating to a depth of eight inches or more and allowed to settle for a few days prior to setting the roots.

On some types of soil (usually not necessary), a light covering of straw or leaves for the first winter will prevent the newly set roots from heaving out because of alternate freezing and thawing.

Remove covering from directly over the plants, in early spring, before Peonies come through the ground. When Peonies are up a few inches, cultivate thoroughly and often throughout the growing season.

### **For All Who Grow Flowers**

We recommend THE FLOWER GROWER. Published monthly. "The Magazine with a Mission." Edited, published and owned by Madison Cooper. A publication that is all that its name implies. But it is also much more.

Those who are interested in outdoor activities and who aspire to better living conditions; more beautiful surroundings; and a better outlook on life; will find many useful hints, suggestions, facts and information.

Subscription price: \$2.00 per year; 3 years, \$4.50; 5 years, \$6.00; one copy 20c.



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The Tingle Printing Co., Pittsville, Md.